



November 27, 2001

C. Patrick Cowan
Sales Representative
Power Savers International, Corporation
3180 University Avenue
Suite 210
San Diego, CA 92104

Email: cpcowan@jps.net

Re: *Performance of the Artic Master installed on Encompass Mechanical Facilities in San Diego, CA*

Dear Patrick,

Please find an Excel spread sheet documenting performance of two (2) Artic Master power saving devices installed on packaged heating and cooling units located at our Southern California Headquarters in San Diego during October 2001.

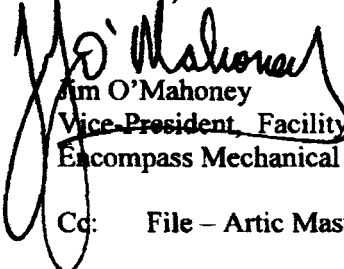
The devices performed as promised and resulted in approximately a 30% reduction of power usage (Amperage Draw) in the operation of the HVAC units. We are continuing to monitor the equipment and will provide updates on their performance as available.

We are very impressed with results, and are very excited about the sales and installation opportunities in 2002 this amazing product will provide for our company. We thank you for inviting us to participate in the early stage of this product's introduction to the Southern California market.

Please feel free to use this letter, the attached data, and my name as a reference to any of your existing and future customers.

Thanks again for the great opportunity you have provided us to be involved. We are proud to offer this product to our customers.

Sincerely,


Jim O'Mahoney
Vice-President, Facility Services
Encompass Mechanical

Cc: File – Artic Master

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